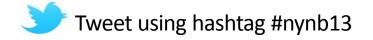


PLENARY OFFICIAL OPENING

FR. JOSEPH PARKES S.J.

S.J. President Cristo Rey School, New York



Find out more about New York-New Belfast Conference at www.belfastmediagroup.com/nynb

Cristo Rey Network®



Transforming Urban America, One Student at a Time.

The Cristo Rey Network's point of view..

- We cannot ignore the injustice of an educational system that only offers hope to the privileged.
- Our society cannot survive if quality education is only available to the privileged.
- Our economy cannot support the burden of thousands of high school dropouts every year.
- Our country cannot compete if the majority of our children do not graduate from college.
- The excellent model of Catholic secondary education is increasingly inaccessible to the underprivileged.

The Cristo Rey Network offers a solution to education crisis ...

We provide under-privileged students with:

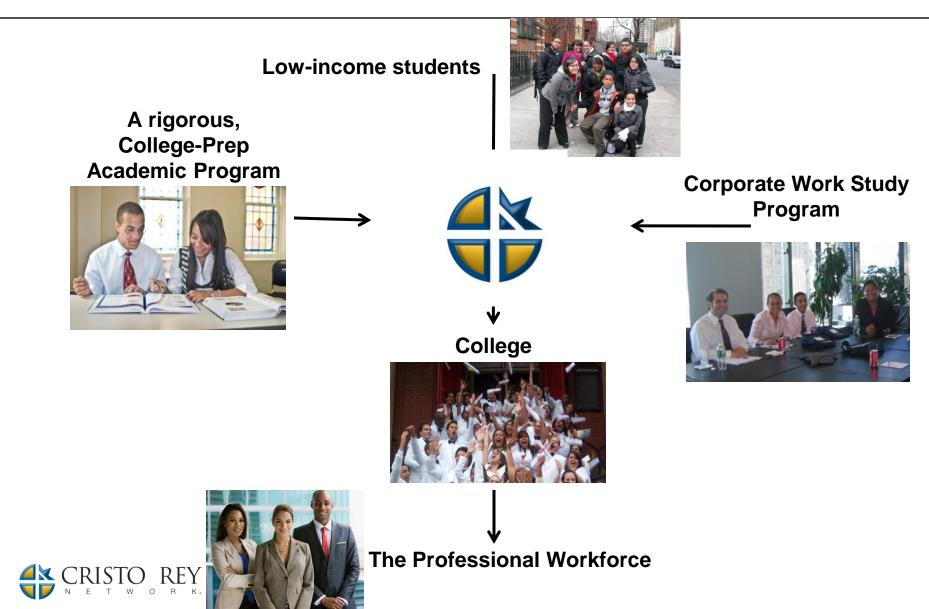
- A top quality college preparatory education
- 4 years of integrated corporate work study experience
- A safe, structured, challenging and caring culture

... for an affordable tuition

And it works!

100% of Cristo Rey graduates last year were accepted into college!

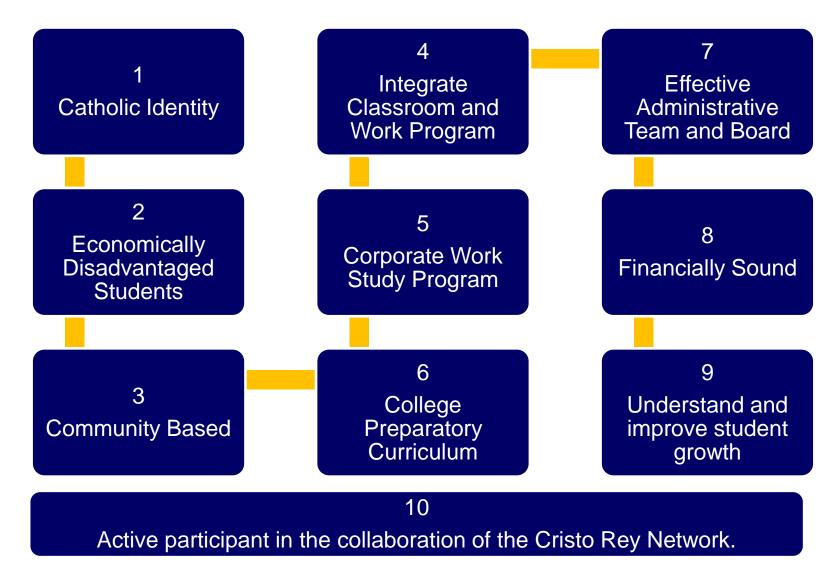
The Cristo Rey Model Explained



Transforming Urban America - One Student at a Time

The Mission Effectiveness Standards

All Cristo Rey Network schools must adhere to 10 Standards

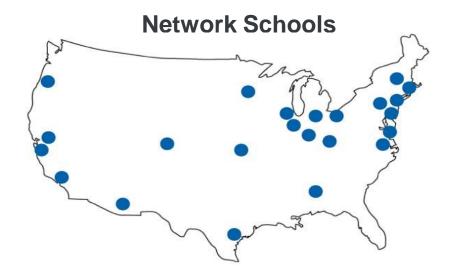


Network Profile

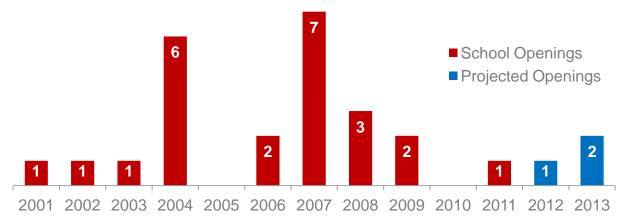
Chicago Pilsen (Opened 1996) Portland (2001) Los Angeles (2002) Denver (2003) Boston (2004) Cleveland (2004) Lawrence (2004) New York (2004) Tucson (2004) Waukegan (2004) Kansas City (2006) Sacramento (2006) Baltimore (2007) Birmingham (2007) Indianapolis (2007) Minneapolis (2007) Newark (2007) Omaha (2007) Washington DC (2007) Brooklyn (2008) Chicago West (2008) Detroit (2008) Houston (2009) San Francisco (2009) Cincinnati (2011) Philadelphia (2012) Columbus (2013) San Jose (2014)

Feasibility Studies:

Albuquerque, Atlanta Milwaukee San Juan, Puerto Rico



School Growth by Year & Projected Openings



Our Replication Strategy in Our First Decade Has Been Successful

- **25** schools in 17 states
- 7,500 students in 2012-13
- **1,200** graduates in 2012
- **1,500** corporate job partners
- \$35+ million projected revenue earned in 2012-13 from the Work Study Program
- 900+ employed locally by our schools
- \$89 million expended in local markets this year, which is the sum of all schools' operating budgets
- At least **81%** of Classes of 2008, 2009, 2010, 2011 Cristo Rey Network graduates enrolled in college within two years after high school graduation

Time calls the Cristo Rey Network "an island of success in the Catholic ocean."



Transforming Urban America - One Student at a Time

STUDENT PROFILE - CRNYHS

Average family income: \$31,500

Adjusted Available Income: (\$4,300)

- 390 students in grades 9-12
- 53% young women
- 47% young men
- 67% Hispanic
- 25% African-American
- 7% other ethnicities
- 76% Catholic
- 66% from single-parent families







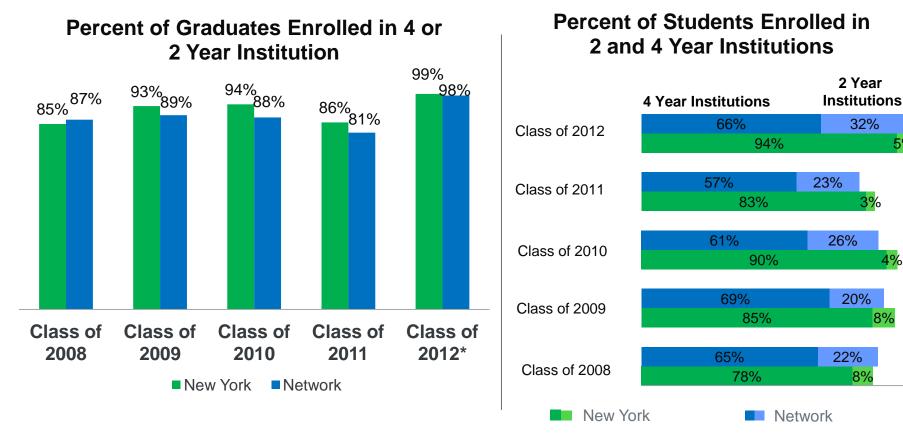
Corporate Work Study Program Clients



COLLEGE ENROLLMENT

Cristo Rey Network Graduate Enrollment

(Reported by NSC)



Note: Class of 2011, 2010, 2009 and 2008 include enrollment into postsecondary institution anytime during the first year after respective high school graduation.

*Class of 2012 data not available from NSC. Data displayed here was reported by the schools and refers to the number of students who matriculated (submitted a deposit or intended to enroll in college) as of Summer 2012.

5%

4%

24 National Partners

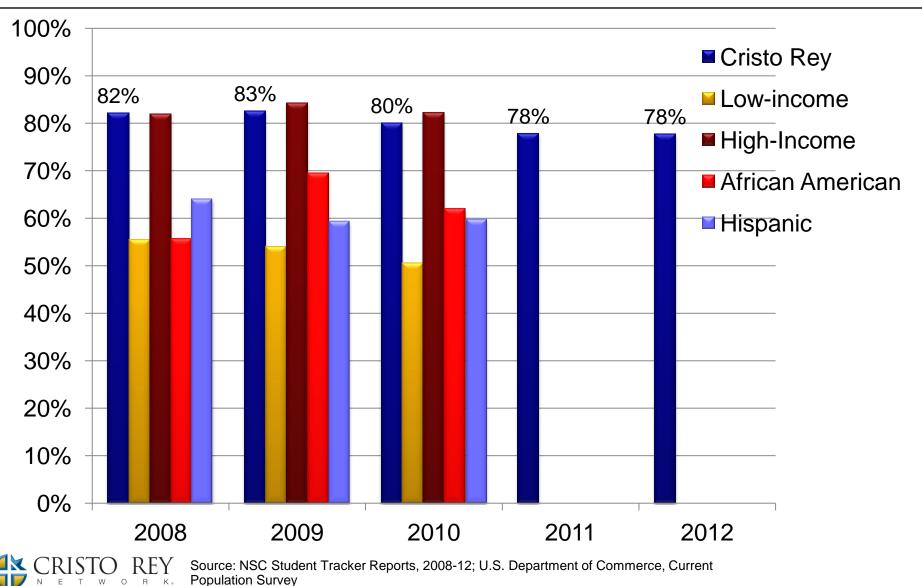


22 Supporting Partners



Cristo Rey Alumni Direct Enrollment

Direct Enrollment Benchmarks, 2008 – 2012



Transforming Urban America - One Student at a Time



A PRESENTATION BY **JOHN KEANE**ARDMORE ADVERTISING BELFAST





On the 3rd of December 2012 Belfast City Council voted to limit the days that the Union Flag could fly from Belfast City Hall

This sparked a period of intense protest throughout the City as loyalists took to the streets, demanding that the decision be reversed





Their protests became increasingly violent

Citizens, visitors, shoppers, pub goers and business people in their thousands avoided Belfast City Centre in December and January following significant periods of civil unrest





It was estimated that **£15m** was lost to retail, hotels, restaurants and bars in trade over this Christmas period alone





By January restaurants, pubs and shops were reporting huge losses and the evening economy had been devastated. Warnings of job cuts were predicted to run to many hundreds







This created a need for immediate, impactful and highly visible support for the business community

We needed to get the citizens of Belfast to return to the shops, bars and restaurants

We needed to get the media to refocus on the good in the city

We needed to change the conversation







Emergency meetings took place to devise and shape the development of a recovery strategy plan



These were led by representatives from Belfast City Council, Belfast Visitor and Convention Bureau and supported by leaders from the hospitality, retail and hotel sectors



Backin' Belfast was born

It was designed to:

stimulate a change in the conversation by putting positive news firmly back on the agenda, and offering a voice and a rallying cry to the people of Belfast who were so opposed to violence and united in their hopes for the future of our City

restore confidence amongst citizens and visitors, and to harness civic pride

BACKINF BELFAST ardmore advertising

ľm BACKIN' BELFAST

Backin' Belfast was designed to:

create positive messages and experiences

deliver a direct call to action, to encourage footfall back into the City



gotoBelfast.com We're Backin' Belfast There's no place like Belfast for a brilliant night out! Belfast #backinbelfast @backinbelfast #takebackthecit @pubsofulste

BACKIN' BELFAST

ardmo

advertising

We determined to launch through social media, putting the conversation in the hands of our citizens and allowing them to deliver a rallying call to reclaim the City, we developed and delivered a multi-layered, high impact campaign

This grass roots strategy quickly became part of the fabric of the City, it's strength relied on the City working together to speak with one consistent positive and loudly growing voice







Working for Belfast City Council BVCB mobilised the business community. Retailers were recruited across the City to attract customers back in Belfast and to show their support through the provision of offers and by acting as ambassadors for the campaign





Backin' Belfast provided a highly flexible campaign vehicle, instantly engaging to media, business and consumers alike

It worked on a multitude of different levels and in support of a raft of products





Allowing the campaign to be delivered by real people added immediacy and vitally authenticity – this was about real people, having and sharing real experiences and inviting others to do the same in support of the City





The campaign was phased over an 11 week period with a co-ordinated and consistent communications strategy designed to ramp up support and engagement

Phasing was designed to ensure all sectors were supported based on need and that priority target audiences received the right messages, at the right times, in the right places for maximum effect

All set against a daily changing dynamic of protests and uncertainty





Campaign messages were constantly refreshed to ensure they remained current and relevant, and layering and frequency built momentum











BACKIN' BELFAST



ardmo

advertising







With over 32m Twitter impressions this was one of the island of Ireland's most successful civic social media campaigns

Not only did we recover the huge losses of the previous months but research also indicated a 2.6% increase in high street footfall in February compared to the previous years growth, significantly higher than the UK average rise



Pubs also reported an increase in performance with the campaign delivering 7-9% above projections for the February period However while we appear to be "back to normal" we are not yet fully back on the path to a shared prosperity

Backin' Belfast proved that the City, its businesses and its Citizens can unite and through various channels can temper change and reshape the conversation for our great City







But what next for Belfast?



